

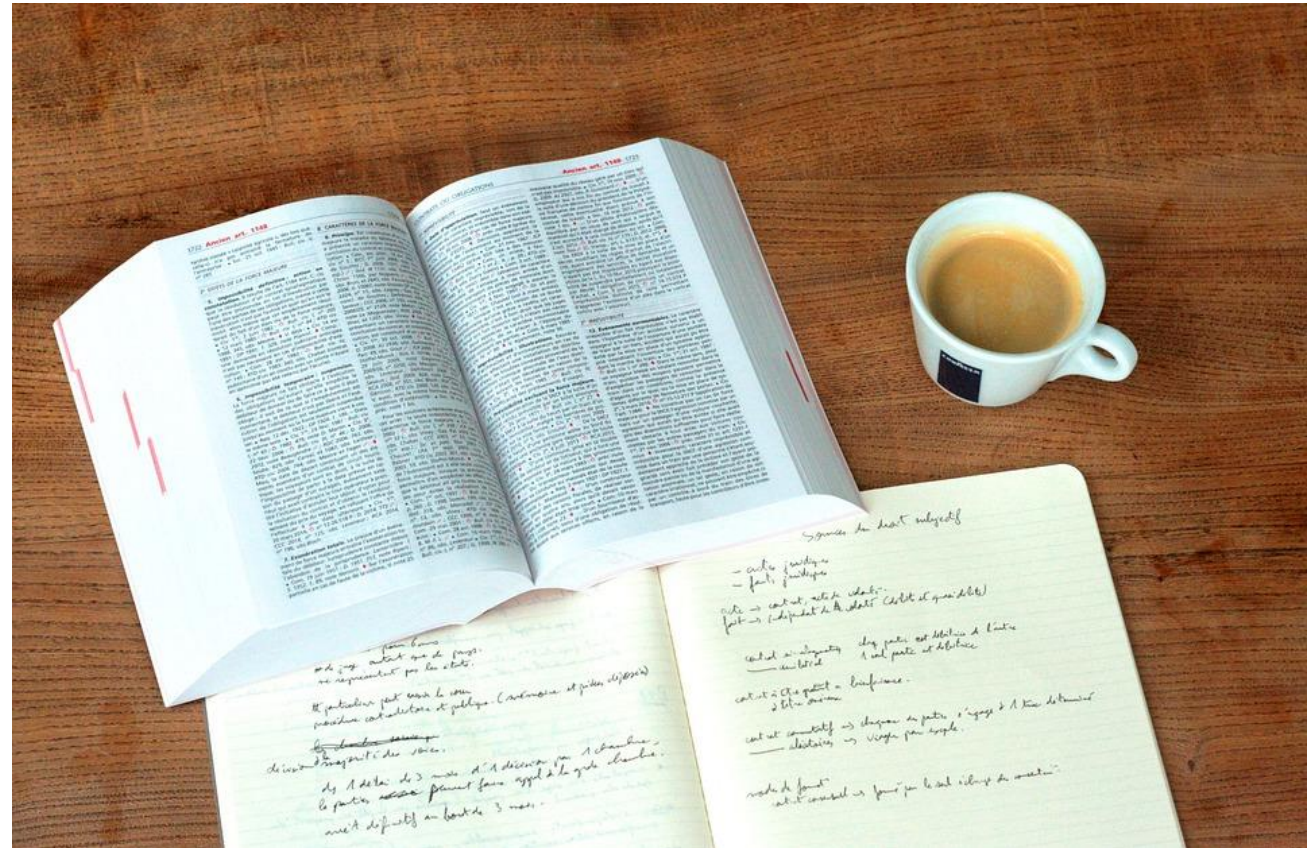
CROSS EXAMINATION SURVIVAL GUIDE

Grant Eccles



The 6 Ps

- Proper
- Preparation
- Prevents
- P....
- Poor
- Performance



- Keep your counsel up to date, talk to your team
- Review Joint Witness Statements
- Stay ahead of the game, anticipate the questions and issues, prep some answers
- Answer the question. Don't babble. **PS** you aren't obliged to agree with opposing counsel!
- Take your time – you will perform better if you are relaxed and organised in the witness box – **BREATH**

